



FOUNDED IN 1979, The Wiseman Company has become Solano County's leading full service commercial real estate firm. Recognizing the demand for superior quality professional offices, we developed the region's first Class A office building. Today, the firm and its affiliates own, manage and lease the preferred, multi-tenant office buildings in Solano, Napa and Yolo Counties.

Our business and professional Tenants range from NYSE companies to local entrepreneurs. Their one common requirement is a professionally managed, clean, efficient office that provides the optimum environment for their employees and clients.

We lease, operate and maintain our own buildings. Our office is local, our personnel live here and designated individuals are on call 24 hours a day, 7 days a week. In addition, we employ the best landscape, elevator, climate control and janitorial contractors to insure that building systems operate smoothly and that the premises are pristine. Day Porter and after hours security are some of the services we have introduced to this suburban market.

By choosing a building operated by The Wiseman Company, you will join successful businesses at the most desirable addresses in the region, and you will enjoy the quality of service and accommodations that your business and clients deserve.

BROKERAGE

The Wiseman Company is the leading commercial brokerage firm in Solano County. Property Owners, Investors and Tenants retain our firm to buy, sell or lease all types of commercial real estate. Our brokers provide expert representation and personalized service. Clients benefit from our experience as brokers, owners and managers and from our extensive market knowledge.

SYNDICATION AND INVESTMENT

We provide an excellent opportunity for private individuals to invest in commercial real estate, individually or in small groups. Our partnerships acquire existing, well-located buildings and develop new properties in Solano and neighboring counties. The investors benefit from our full service approach - acquisition, development, leasing, management, financing and disposition of the property.

MANAGEMENT

We manage the prominent, landmark properties in Solano, Napa and Yolo Counties. Because we own most of these properties, we bring a different attitude to property management. We are focused on managing the asset, and we recognize that the asset is much more than bricks and mortar. These are income-producing properties. The Tenants are our customers and we maximize property values by retaining and satisfying those customers. Because of our portfolio, we are a major customer to most local and regional vendors. Consequently, our properties enjoy better pricing and prompter service. Our property management team works closely with our leasing and development personnel to provide the optimum product to the customers in each market.

DEVELOPMENT

Our Development Division believes in the adage – “find a need and fill it!” In 1986, we recognized the need for a first class office building in Solano County and proceeded to fill that need with Fairfield's first, Class A, professional office building - Corporate Plaza. Over the years, we have continued that process, creating a variety of prestige buildings in neighboring cities and counties. We bring together a proven team of architects, engineers, contractors and consultants to design and construct each building. Our own leasing, management and financial personnel identify and acquire the appropriate site, secure the financing and attract the Tenants. We build for the long term, intending to own, manage and lease these buildings for years to come.





First & Main, Napa



Woodland Corporate Center, Woodland



Martin Plaza, Fairfield



Green Valley Executive Center, Fairfield



Main Street West, Napa



MISSION STATEMENT

- ◆ To provide superior service to Commercial Tenants, Principals and Investor Clients;
- ◆ To maintain and project a reputation for honesty and ethical behavior;
- ◆ To grow as individuals and achieve our personal career goals;
- ◆ To maintain a standard of excellence in the development and operation of our properties;
- ◆ Which together results in the firm's unique identity and ability to create opportunities and add value to real property through development, syndication, brokerage and aggressive asset management.





THE WISEMAN COMPANY
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